

## How to find a Realtor®

Beaver County – Whether you are buying or selling a home, or both, your Realtor® is one of the most important people in the transaction.

How do you pick someone to help you with such a huge decision? You can reach out to family and friends and ask for recommendations. Many Realtors® get their business via referrals. If someone you trust had a good experience with an agent, you can reach out to chat with them.

"Interview a few Realtors®," said Beaver County Association of Realtors® President Denise Molchen-Donnelly . "Remember they are working for you. You are not obliged to go with the first one you meet. Wait until you find someone you really click with, someone you feel who understands you and what you want."

Many agents specialize in the types of buyers and sellers they work with as well, whether that is first-time homebuyers, retirees or military relocation.

"If you are looking to move somewhere you don't know anyone, check out local reviews online, such as on realtor.com®," she said. "You can also ask local agents if they have any contacts in your new location, they could set you up with another agent."

Working with your Realtor® can help you get the best price for your home, through their staging, proper pricing and marketing strategies. For buyers, a Realtor® can help you find a home that fits your desires and help you make the best offer.

"Finding a Realtor® is one of the first steps in buying and selling," she added. "That agent will be there to guide you step-by-step through the process, so make sure you are comfortable with who you are working with."

The Beaver County Association of REALTORS® is the voice for real estate in Beaver County.